JANA'S RENDITION OF A PARTY WITH PENNY GAME AT THE END.

*Disclaimer – this is the combination I have found that works for me. It is not the only way to do a party. Practice is going to make all the difference in the world. It took a few crash & burns to get it right for me.

In the intro of the party I give out playing cards for attending, having their own pen, if they brought a guest etc. (There are 3 decks together otherwise you won't have enough with a bigger party. However, the deck has been altered, I take out most of the 10's, a few 9's and a few 8's and ALL of the face cards – wink)

I explain that whatever the value of the card, that is how many points they have and Aces are only worth one but Face cards (J, Q & K) are worth 20 points each. So, they are going to want to pay attention and participate so they can get the most points to get the prize in the bag at the end. (I have a MM or HNS or something about \$15-\$20 item in a gift bag – so they don't know what it is- I do shake it so they can hear that there is something in there.).

After explaining the HGS, I ask them to tell me what are good reasons to have a TW party for a card. (By asking them, then they are voicing the fun, friends, food, see the new stuff etc. so all bases are covered.)

Then I play the key chain game. (i.e. the one Kirsten showed us at Summit)

Move into the kitchen and do the recipe and demo-ing whatever we are using and incorporating the sets. (give cards for helping and trying)

Dropping hints of other recipes we do at parties, etc.

After recipe and they are eating....

Move them back to living room (giving them cards for following directions) and do recruiting bid "Commercial for Tupperware". (giving cards for asking me questions)

Ask the 6 questions (give cards for answering and turning back in their door prize coupons).

I give the host a little extra gift (2 Flat Outs, a bowl, a spatula – anything really) and tell them thank you for holding their party with me. I pull their gift out of the same gift bag as the other prize but I shake it to show there is still something in there.

"OK, I'm a big briber, so let's get some more cards out before we decide who gets the big prize in the bag." (shaking the bag again)

Then my rendition of "the penny game". (Remember, I just combined other peoples' good ideas and made it to fit me.)

(You will take snack cups, passed dating prizes, magnets, smidgets, whatever misc. small containers that we accumulate. Get some large corsage bags – maybe from a floral/party supply house – these are cello and see through so people can see what is in the baggies. Some evening while watching a movie, sit with family and everyone can stuff the bags with stuff. Usually 2 to 3 items max, i.e. a snack cup with a passed dating bowl in a bag OR 2 snack cups with a magnet OR 3 snack cups with nothing else ETC. The idea is they are all different and some have a little more then others in them.

Get some wired ribbon to do a single tie and make them look nice. If you have wide wired ribbon, you can cut it length-wise and save some money and have it still look nice. Then put about 6- 10 in a fun basket.)

This is what I say... "Who wants another card? Everyone is going to need a penny... come on now, I will give you another card to go towards my prize in my bag. In fact the first person to show me their penny will get two cards. Everyone needs one, go, go, go." (If someone doesn't have a penny and can't find one, then I give cards

out if they help each other. They will try to give you the penny, tell them to keep it out I you don't want it yet.) After everyone has a penny.

I lift up my basket filled with all different colorful goodies. "When was the last time you bought three things for a penny?" Everyone agrees, a VERY long time if ever. "OK, well tonight is your lucky night" (as I crinkle the cello). "This is how it works. Tonight, with your one penny, you are going to be able to receive three things. The first thing is you get to dig through my penny basket and take something home with you tonight." I lift up the items and show that there are many different things, telling quickly what is in the bags and point out that some have more then others and so the first person gets to dig through first.

"But wait..., there's more."
"How much is a face card worth?" They always say "TEN". And I say, "No, they are worth TWENTY."

"Does anyone have a face card yet?" They all dig through their cards they have received throughout the hour. One by one they realize that NO-ONE has any. At this time I fan all the face cards and confess that I have all the face cards. "I figured it is my prize, my game, so my rules."

"So, the second thing you get for your penny, is you get a face card worth how much?" And we all say "TWENTY POINTS" together.

"But wait... there is more."

"The third and best thing of all that you get for your penny is... for your penny, you get to dig through my penny basket, you also get a face card that is worth how much?" and we all say together, "TWENTY POINTS" and the best thing is you get me, your friends, a recipe made together and we have a Tupperware get together. But if you would rather dddddiiiiiiieeeeeee..." (I exaggerate the word die) "...then have any kind of a Tupperware get together then you have to keep your penny. However, if it wouldn't be the worst thing that would happen to you and I can push you over the edge in a good way..." (as I crinkle the cello in the basket) "...then I want you to give me that penny and say, I'll do it and we will pick a date tonight so your host can get credit for your booking!!!" "Remember, it is a first come first serve basis and all you who already committed to a party, you will also get to pick after. So, who wants to dig through my basket??????"

I noticed while the basket diggers are digging, the other ones who aren't booking parties are sitting there pouting and I can't push them over, so to hurry up the diggers and to keep the others engaged, I say, "I still have some cards left, let's do speed round, who shaved their legs? Arm pits? It's on your honor, I'm not checkin'. Who pumped gas today? Who fed a pet this morning? Who knows they will want more information on selling Tupperware? Who knows they are going to put their order on a Visa, MC or Discover tonight? – It saves me a trip to the bank."

"Who wants to win the prize? We need to count your cards. If you will count them in groups of 10, like 9's with Aces, 8's with 2's, 7's with 3's etc, it will be faster."

"count your points and do not tell how many points you have."

After a few minutes then I say, "raise your hand if you have 30 points, 40 points, 50 points" etc. Usually the winner has about 100 or a bit more. Then I make a big deal out of the winner and say, "_______ is our lucky winner for the night, act like you're happy for ______." (whooping and hollering for them.) I let them take out the prize in the bag, taking and recycling my gift bag.

Then I collect up the cards and recap the sales items and the PWPs and tell them I will help them on an individual basis for their orders and those who said you would have parties, I have a calendar for you to look at so ______ gets credit for your dating."

I help them with their orders and I party plan the party people.

The end! Hope it helps someone.